Proposed South African Green Hydrogen (GH₂) Commercialisation Strategy (GHCS)

Presentation to NRF Webinar on Hydrogen Regulations, Standards, Codes and Certifications

Date: 23 March 2023





- 1 History and Opportunity Statement
- Demand-driven commercialisation
- 3 Competitive Supply
- 4 Summary of strategy
- 5 Key Enablers
- 6 Implications for Standards / Regulations / Certification
- 7 Conclusion



The GHCS is out in the public domain for comments

- This Green Hydrogen Commercialisation Strategy (GHCS) builds on the strong foundation of the work undertaken by the Department of Science and Innovation (DSI) with respect to its HySA programme and the recent development and publication of the Hydrogen Society Road Map (HSRM)
- In June 2021 the Minister of Trade, Industry and Competition established the Green Hydrogen (GH₂) Panel to develop the GHCS
- The Panel consists of private and public sector champions in the potential green hydrogen value chain and is currently being co-ordinated by the Industrial Development Corporation of South Africa (IDC)
- The GHCS was approved by Cabinet for public release and consultation on 28 November 2022.
- Comments welcome until 31 March 2023



A solid historical base supports accelerated commercialisation



2007

Development of the National Hydrogen and Fuel Cell Technology Strategy by the Department of Science and Innovation and approval by Cabinet



2008-2013

Demonstrator projects include an underground fuel cell powered mining locomotive, solar-to-hydrogen system, battery and fuel cell golf cart, fuel cell generator providing lights for the UWC Nature Reserve



2014-2016

Demonstrator
projects include: fuel
cells for power
storage for homes
and cellular phone
tower base stations;
a Hydrogen
refueling station; and
fuel cell powered
forklift.



2017

Demonstrator projects include a Green Hydrogen fuel cell system with onsite production and storage and a Hydrogen in Mining test facility



2018

Demonstration
projects concluded
for Hydrogen
production, Liquid
Organic Hydrogen
Carriers and the use
of PGM catalysts for
the production of
Hydrogen.
HySA demonstrated
a 2.5kW fuel cell
system at Poelano
Secondary School



2020

The DSI,
Hydrogen SA and
North West
University initiate
a process with the
South African
government to
develop a
Hydrogen Society
Roadmap



JUNE 2021

Presidency announces that GH has been identified as the first of five 'Big Frontier' strategic investment opportunities



JULY 2021

The DTIC and IDC coordinated a joint approach to sector planning by establishing a Green Hydrogen Panel



SEPTEMBER 2021

Cabinet approves the Hydrogen Society Roadmap developed by the DSI



OCTOBER 2021

The drafting of the Green Hydrogen Commercialisation Strategy for South Africa was completed



NOVEMBER 2021

At COP 26 in Glasgow, Scotland, South Africa mobilizes funding support for the country's decarbonization

NCEDA releases GH Strategy at COP26



FEBRUARY 2022

12

The HSRM is released to the public marking a momentous milestone for South Africa's hydrogen industry development



The GH₂ economy presents new opportunities for South Africa for energy security, economic, skills, employment and communities



Decarbonisation

- GH₂ will be the global clean fuel of the future and critical to SA decarbonising our economy and ensuring the competitiveness and sustainability of our industries.
- GH₂ can decarbonize much more than RE alone by replacing fossil fuel inputs in industrial processes – i.e. hard to abate sectors



Growing global and local market

Hydrogen will establish SA as a future energy market global trader, securing foreign direct investment, earning foreign income and creating economic growth and development

Import Markets will be the EU, Japan, South Korea and the United Kingdom

Increasing need for hard to abate sectors to decarbonize is a key demand driver for green products



New globally competitive industry development

South Africa's will establish this new hydrogen industry with a comparative advantage leveraged by natural endowments of land, wind, solar, oceans and green minerals and existing petrochemical base, together with innovations in the hydrogen sector, a robust financial system, globally recognised renewable energy programme.

South Africa's clear differentiators are proprietary Fischer Tropsch technology and resources of platinum group metals (PGMs)



Supporting the Just Transition

The ability of GH₂ to penetrate hard to abate sectors and cross sectoral impacts with traditional energy sectors will facilitate the energy transition.

By proactively addressing socio economic needs the development of the new hydrogen industry can be just (this includes skills, social inclusion, gender equality, BBBEE and community participation, job creation and alternative options for potential job losses)

Although this new industry will not necessarily be an immediate solution to the current electricity crisis, it will however be a part of longer term energy security for South Africa



GHCS will enable the achievement of the 2050 green hydrogen vision

Vision

Developing a globally competitive, inclusive and low carbon economy by harnessing South Africa's entrepreneurial spirit, industrial capability, strong financial sector and natural endowments

Role of a commercialisation strategy ...

- · National coordination / shared vision
- · Provide policy certainty
- Encourage investors
- Guide decision makers (government, private)
- Ensure proactive industry development

>

... to achieve Strategic Objectives

- Secure early positioning for global export market share & competitive trade position;
- Establish domestic markets in mobility applications and hard to abate sectors;
- · Secure foreign direct investment and low-cost green finance;
- · Maximise Economic and Socio-Economic development benefits;
- Create an enabling policy and regulatory environment to sustain the long term growth;
- · Support Local industrial capability and participation and
- Ensure a Just Transition



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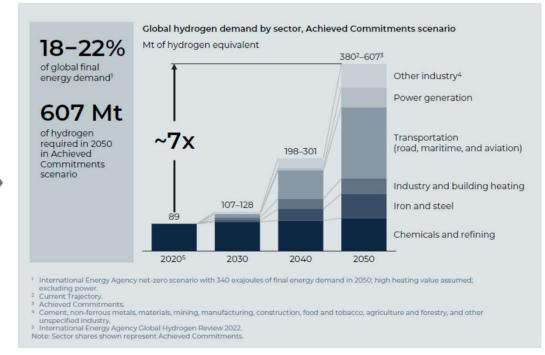
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607 mtpa of GH₂ required globally by 2050 in achieved commitments scenario

Demand drivers

- Decarbonisation (e.g. EU regulations, policies, blending mandates)
- Grey to green hydrogen switch (current consumption)
- Supply and demand balances (uneven renewable endowments)
- maturity and acceptance of the application technology (e.g. supply chain, applications, production)
- Cost competitiveness of GH vs fossil alternatives
- · Availability and access to GH
- Access to supporting ecosystem / enablers





The size range for the global import market by 2050 will be between 30 and 60 mtpa of GH₂



A range of local and export use cases can anchor demand for GH₂ in South Africa with sustainable demand drivers

	Application Hydrogen and derived product use		ication					g-term competitiveness ered in demand scenario	Potential end-users in SA (non-exhaustive)
	Ammonia production	H ₂	NH ₃	МеОН	C_xH_y	Feedstock	⊘	For own demand and export	
>	Methanol production	H2	NH3	МеОН	C_xH_y	Feedstock		For own demand and export	Sasol Puregas Alember of the linke Group
Industry	Refineries	H ₂	NH ₃	МеОН	C_xH_y	Feedstock		Potential decarb. of PetroSA	Arcelor/Mittal
	Steel	H ₂	NH ₃	МеОН	C_xH_y	FC/Comb.		For local steel industry	Arcelor/Mittal CHILLIQUIDE (1672
	High-Temp Process	H ₂	NH ₃	МеОН	C_xH_y	Combustion		For local glass industry	
	Light Road	H ₂	NH ₃	МеОН	C_xH_y	FC	×	BEV assumed dominant alternative	
	Heavy Road	H ₂	NH ₃	МеОН	C_xH_y	FC		FCEV in commercial and public transport HDV as dominant tech	
	Off-highway	H ₂	NH ₃	МеОН	C_xH_y	FC	✓	FECV in commercial HDV as dominant tech	AngloAmerican GAUTRAIN
Mobility	Rail	H ₂	NH ₃	МеОН	C_xH_y	FC	?	Potentially relevant (e.g., to replace diesel gen. where grid power unavailable)	Imperial QATAR KLM Emiliogistics
_	Shipping (Ocean)	H ₂	NH3	МеОН	C_xH_y	FC/Comb.		Ammonia for long-distance maritime shipping fuel demand	MAERSK & Barloworld Logistics
	Aviation (International)	H ₂	NH ₃	МеОН	C _x H _y	Combustion	\bigcirc	Green kerosene to meet aviation fuel demand	
iat	H2 adapted turbines	H ₂	NH3	МеОН	СхНу	FC/Comb.	?	As part of last mile decarbonisation of power	
& неат	Backup power	H ₂	NH3	МеОН	C _x H _y	FC/Comb.	×	Assumed negligible	⊗ Eskom O vodacom © CHEM ENE
Power 8	Long/mid storage	H ₂	NH3	МеОН	C_xH_y	FC/Comb.	?	As part of last mile decarbonisation of power	The restored distriction
	Grid blending (heat)	H ₂	NH ₃	МеОН	C _x H _y	Combustion	×	Assumed negligible	

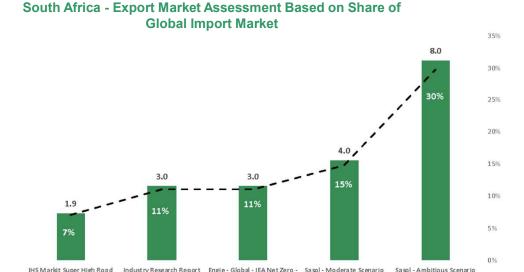
Source: NBI, BUSA, BCG, 2021



Export potential is estimated at 4 to 8 mtpa by 2050

South Africa will have to secure a long term global market share and competitive trade position against competition from other exporters..

- Global Market for GH₂ is forecast to be 300-320 Mt GH₂ by 2050 using the benchmark International Energy Agency's (IEA) Net Zero GH₂ Scenario to 2050.
- There is potential for 91% of this demand (279 Mt GH₂) to be met within the country or region of demand, with the balance of 9% (27 Mt GH₂) sourced through imports.
- Import Markets for GH₂ to 2050 will be the European Union (2030*: 10 mtpa); Japan (2050: 5 to 10 mtpa); South Korea (2050: 1.0 to 1.2 mtpa) and the United Kingdom (2050: 0.5 to 0.7 mtpa).
- **Export Potential:** South Africa is well positioned for global exports with estimates of the potential ranging between 1.9 to 8.0 Mt GHpa. Positioning on the Indian and Atlantic shipping routes could enable 8-10% market share of the global ammonia / methanol fuels market for shipping, equivalent to a further 0.8 to 1.0 Mt per year of GH₂.
- * Based on the REPowerEU plan (18 May 2022), Europe has increased GH₂ demand projections planning to import 10mtpa by 2030 which was previously planned for 2050.



Green Hydrogen at 1%

Relative Share of Global Import Market - 2050 (%)

South A fri ca Export Potential (Mt H2)



Domestic potential estimated at 3 to 6 mtpa by 2050

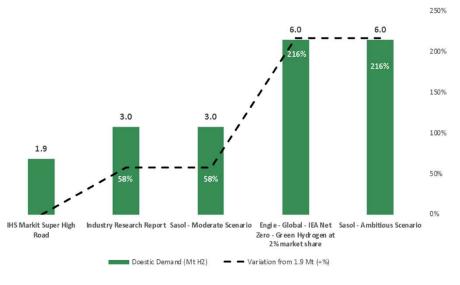
Domestic demand will accelerate as price parity gets closer to fossil fuels. Co-located production projects (eg. Mining sector) will have accelerated commercial value due to lower infrastructure and supply chain dependencies and hence lower cost.

- Domestic Market: The domestic market for GH₂ has the potential to range between 1.9 to 6.0 Mt GHpa.
- South Africa's potential to move higher on the range is price sensitive and will require specific co-ordination and intervention between the public and private sector to ensure higher efficiency at scale.
- Broader domestic penetration will take longer due to affordability but co-located projects have expedited commercial benefits due to lower infrastructure cost and dependencies

Affordability considerations:

- Considering GH₂ production cost at 2025 is estimated at \$6/kg, which will be 55% more expensive than Diesel (R17,28/I) and 111% more expensive than Eskom (R1.28/kwh) without considering transition costs for users and applications.
- Accelerating price parity will be a combination of GH₂ cost and fossil fuel carbon taxes. Even if energy price parity is achieved (estimated by 2030) the total cost of transition must be considered per sector.

South Africa - South Africa - Domestic Market Assessment

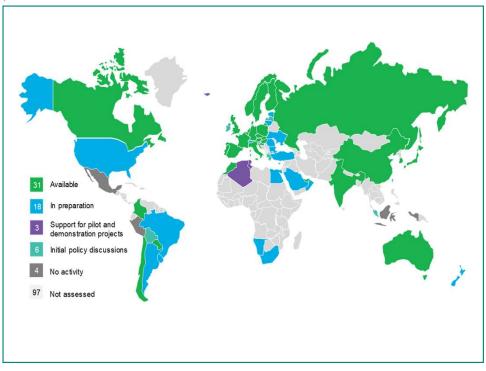




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Globally countries and private companies are developing strategies for the commercialisation of the sector.



Global hydrogen strategies

Source: Bloomberg NEF, 16 June 2022

- More than 30 countries have published a hydrogen strategy and over 200 hydrogen projects have been announced with governments committing to over \$70 billion in public funding
- Themes of strategies:
 - Early investment support to scale assets and infrastructure required to meet desired targets
 - Opportunities for sector-coupling.- optimising gas and electricity infrastructure to deliver low-cost GH₂
 - Seeding local market focus areas; including setting of national standards and priorities
 - Commercial model assessment inclusive of opportunities and the role of the state
 - Policy and detailed regulatory frameworks
 - Focus on Research and Development to improve technologies and identify initial projects
 - A social licence assessment looking at the holistic impact of the new GH₂ market
 - International strategies on partnerships, including bilateral MOU's and agreements



South Africa is well positioned to produce GH₂ thanks to three structural competitive advantages



SA with large scale, high quality RE potential and sufficient land

- ✓ Average RE capacity factors in South Africa are amongst the best in the world and on par with major competitors like Chile, Australia and Saudi Arabia
- ✓ SA with vast land available, just 1% of SA land area (1.1 million ha) would be sufficient to produce 10 mt of GH₂
- √ ~ 5,4 million ha in REDZ alone (areas not in competition with agriculture or settlements
- ✓ REDZ zones alone can hold 900+ GW of RE capacity with premium capacity factors



Synergies in solving for water security

- ✓ Water required for green hydrogen less than 0.5% of SA water demand
- ✓ Reducing water requirement compared to coal power plants (10 mtpa of GH₂ production is only 31% of current power sector use in coal based generation)
- ✓ Increasing water security making financially viable desalination plants at the coast (desalinated water cost is a fraction of a premium commodity like GH₂ ~\$0.01/kg)



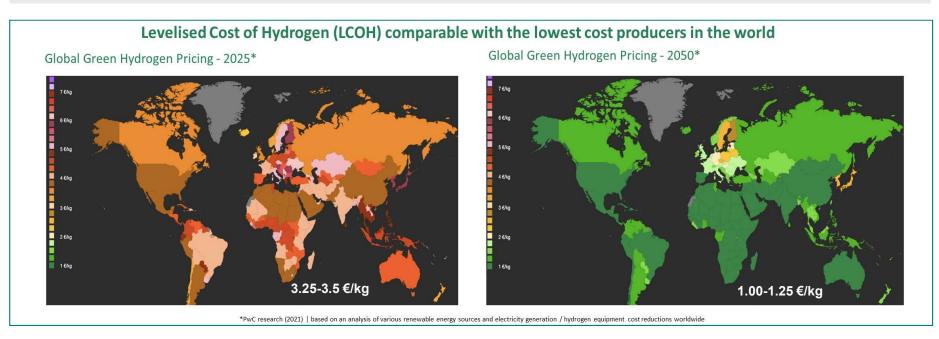
Unique expertise for beneficiation into e-fuels and endowment of PGMs

- Proprietary Fischer-Tropsch technology lacking in other countries (critical for power to liquids)
- ✓ Endowment in **PGMs** required in the GH₂ value chain



SA long term potential to be low cost GH₂ producer

SA GH₂ could approach the €1/kg GH₂ mark by 2045, equivalent to indigenous low cost energy, making South Africa one of the competitive industrial economies, however South Africa will differentiate itself by using proprietary Fisher Tropsch technology to target export of sustainable aviation fuel and will manufacture electrolysers and fuel cells using PGMs available locally

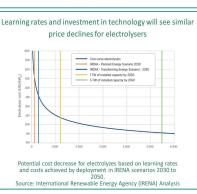


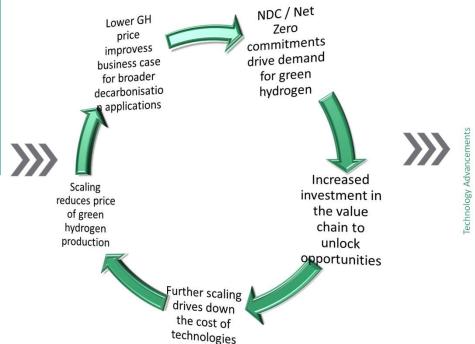
Although far from the GH₂ importing markets in Europe and Asia, South Africa has the potential to make up the cost differential through greater efficiency and government support programmes.

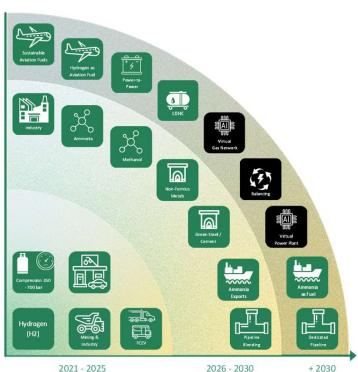


Declining GH₂ prices will unlock opportunities across key sectors to decarbonise industry









Evolution of Commercial Scale Green Hydrogen Ecosystem



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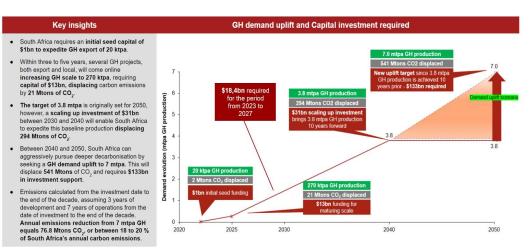


Long term growth aspirations could exceed 7mtpa of production by 2050

- \$1bn investment could expedite GH₂ export of 20 ktpa.
- Within three to five years, several GH₂ projects, both export and local, will come online increasing GH₂ scale to 270 ktpa, requiring capital of \$13bn, displacing carbon emissions by 21 Mtons of CO2.
- The target of 3.8 mtpa by 2040 will require total investment of \$164 bn by 2040.
- Between 2040 and 2050, South Africa can aggressively pursue deeper decarbonisation by seeking a GH₂ demand uplift to 7 mtpa. This will displace 541 Mtons of CO₂ and increase investment support to \$133bn.
- Emissions calculated from the investment date to the end of the decade (assuming 3 years of development and 7 years of operations) could result in annual emissions reduction of between 18 to 20 % of South Africa's annual carbon emissions.

PRODUCTION TARGETS								
YEAR	2025	2030	2040	2050				
TARGET	20	1.0	3.8	7				
UNITS	ktpa	mtpa	mtpa	mtpa				

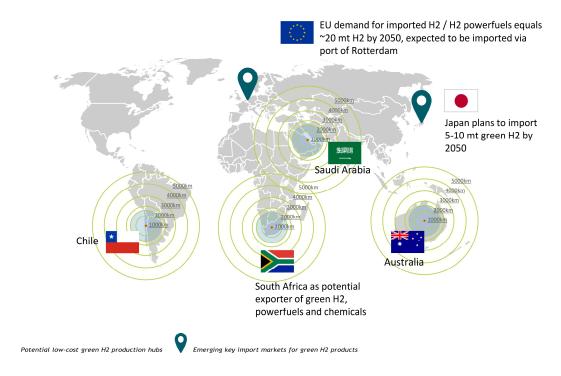
GH₂ demand uplift and Capital investment required





Significant additional GH₂ demand could arise from supply of GH₂ and derivatives to EU, UK, South Korea and Japan

- Import Markets for GH₂ to 2050 will be the European Union (2050: 11-15 Mt GHpa);
 Japan (2050: 5 to 10 Mt GHpa); South Korea (2050: 1.0 to 1.2 Mt GHpa) and the United Kingdom (2050: 0.5 to 0.7 Mt GHpa).
- Export Potential: South Africa is well positioned for global exports with estimates of the potential ranging between 1.9 to 8.0 Mt GHpa. Positioning on the Indian and Atlantic shipping routes could enable 8-10% market share of the global ammonia / methanol fuels market for shipping, equivalent to a further 0.8 to 1.0 Mt per year of GH₂.



Source: NBI BUSA BCG, October 2021, "The green H2 opportunity in South Africa"

Imports of 25-30mt GH₂ is expected by 2050



Progressive commercialisation will enable penetrating multiple markets / use cases over time

2023 to 2025



Road transport, primarily Fuel Cell Vehicles (FCVs) with a focus on Heavy- Duty Vehicles (HDVs). Pilot projects already underway including hydrogen-powered trucks (Anglo Platinum's Mogalakwena mine), the Hydrogen Valley (835km industrial and commercial mobility corridor) and Sasol and Toyota South Africa Motor's partnership exploration of a mobility ecosystem.

2025 to 2030



Chemical and Industry, notably the non-ferrous metals, green steel, and cement sectors, which will need to decarbonize to remain globally competitive. Early opportunities in Green steel are under consideration.

2028 to 2030



Green ammonia and methanol, which will replace current production from high carbon techniques. Ammonia is widely traded globally and regarded as an attractive transport vector for exporting and trading in green hydrogen.

2030



Sustainable aviation fuel offers an opportunity to decarbonise air travel.

+ 2030



Power Storage and Balancing - Hydrogen being used for long-duration storage based on daily, monthly, and cross-seasonal balancing requirements.



The successful implementation of the commercialisation strategy will depend on the execution of the six key elements

EXPORTS

Target exports of green hydrogen and green chemicals by leveraging on South Africa's proprietary Fischer Tropsch technology and utilising financing support mechanisms including grants, concessional debt and contract for difference / price subsidies to improve the financial viability of these projects

STIMULATE DOMESTIC **MARKET**

In parallel to the export strategy, develop projects along the value chain to stimulate demand for green hydrogen in South Africa. "Low hanging fruit" opportunities to be prioritised to provide confidence in the domestic market. Examples include green steel, hydrogen valley mobility programme and sustainable aviation fuel projects.

3 SUPPORT LOCALISATION

Develop local industrial capability to produce fuel cells, electrolyser, ammonia cracking and balance of plant equipment and components by leveraging on South Africa's PGM resources. Together with demand stimulation this will drive longer term GH₂ price reduction allowing penetration in various sectors.

4 **SECURE FINANCING**

"Crowd in" and secure funding from various sources and in various forms including grants, concessional debt and contract for differences.

PROACTIVE SOCIO ÉCONOMIC DEVELOPMENT

Maximise development impact (incl. skills and economic development and social inclusion).

Ensure gender equality, BBBEE and community participation.

Maximise job creation and alternative options for potential job losses.

(6) ROLE OF GOVERNMENT IN POLICY AND REGULATORY SUPPORT

Position GH₂ as a key early contributor to decarbonization and a just transition in the country programme of work being collated by the JET-IP Task Team ensuring a fair proportion of climate finance is sourced to enable development of this industry.

Prioritize the execution of the green hydrogen commercialisation strategy and the development of a national GH₂ infrastructure plan

Drive the required policy and regulatory changes required to sustain long term growth of the new hydrogen industry.

Mobilise and coordinate the Government support required to support the development of this new industry for South Africa.



GHCS detailed action plan will guide implementation

		2023	SHORT TERM	2030	MEDIUM TERM	2040	LONG TERM	2050			
ate Sector Actions	Export Markets	 Strategically position South Africa as a preferred and reliable provider to key markets, leveraging trade relationships and government support. Secure global market and off-take with national procurement programmes such as H₂ Global. Expedite export pilot projects to position South Africa as a serious global player and achieve early market entry. Progress international strategy working with export promotion agencies. 									
	Domestic Markets	 Introduce supportive policies and regulatory framework for GH2 to aid price parity to increase domestic GH2 demand. Support demonstration projects in hydrogen mobility applications, specifically focused on Heavy Duty Fuel Cell Vehicles. Demonstrate feasibility of GH2 applications in industry including non-ferrous metals, green steel, cement and petrochemical industries for short term pilot projects and long-term commercialisation 									
Private	Investment and Finance	reduced impor Establish a reg	inflow of foreign direct investment ar t surcharges on technology options. gulatory and market framework to driv set of "catalytic" infrastructure project wth.	ve investment	·						
Public Sector Actions	Economic and Socio Economic Development	Focus on hardEnsure integra	ficantly contribute to achievement of -to-decarbonise industrial sectors by tion of RE through a robust GH2 sec be HySA programme to support furth	aligning sectoral carbon tor and regulatory frame	budgets with GH2 mitigation powork.	tential and financial supp	•				
	Local industry capability and participation	relevant initiatiCreate partner ammonia cracl	otential for industrialization of the RE ves. ships and joint ventures to secure in ker and balance of plant equipment. jects to develop skills and support lo	vestment in the local ma	nufacturing of equipment and co	mponents in the GH2 va					
	Just Transition	Develop GH2 SAnalyse and pl	acro economic and socio economic i Socio-economic plan to enhance loca lan for a Just Transition, ensuring ap rriate training and skills development	al content inclusion of SN propriate public and soc	MME's and entrepreneurs and er ial dialogue and understanding.			n plan.			



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Aligned focus on 6 key enablers will expedite development





Co-ordinated development of an efficient value chain: Infrastructure requirements will need significant co-ordination between the various government departments, public sector institutions and the private sector for ports pipelines, rail and electricity transmission.





Regulatory and Policy Framework (including codes, standards and certification): Drive the required policy and regulatory changes required to sustain long term growth of the new hydrogen industry. Outline detail and timing of regulatory review including introduction of new laws and policies.or amendments to existing laws and policies.





Funding and Investment: Potential sources of funding will need to be obtained from government, private finance and development finance institutions





Project development and execution: Support the development and execution of projects as listed in the government gazette as SIP projects. Increase the pipeline of projects to achieve targets set.





Skills development: The creation of a hydrogen economy will require a new skill sets as well as an increase in capacity of a productive workforce. The DHET will be central to the implementation of the skills action plan with consultation of the DSI.





Financial Support: Develop financial support mechanisms to incentivise the early development of the industry including tax incentives, grants, price subsidies, concessional debt, carbon subsidies



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Implications for Standards / Regulations / Certification

Safety

- Robust safety and environmental regulations are critical to maximize benefits and minimize harms of green hydrogen
- There must be new rules governing safety of hydrogen production, transport, storage and end use

Standards

- Definition of what is green hydrogen
- Definition of what are green derivatives i.e. use of sustainable chemicals like carbon
- Infrastructure for refuelling stations
- Blending of green hydrogen with other sources within transmission and storage facilities

Certification

- Certifications and tracing of green hydrogen will then be critical for ensuring that fossil-based hydrogen is not passing for green hydrogen.- guarantees of origin system
- Design and introduce a Guarantees of Origin system to install investor confidence in key import nodes. Engage with zaRECs Pty Ltd to explore expansion of current renewable energy certificate system to include GH2.
- Book and claim system to facilitate access to export markets. "Book and Claim" is a chain of custody model that allows to 'de-couple' specific attributes from the physical flow of the goods.

Regulations

- IEP update to align with GHCS, IRP update to include planning for RE for GH₂
- Classification as gas or energy
- Review and amend specific regulations e.g. regulation to support 700bar pressure vessels on SA road, homologation of hydrogen vehicles

SABS is currently driving the process - working groups has been set up recently



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The commercialisation action plan will enable the realisation of the GH₂ vision

- The development of this new green hydrogen industry will support South Africa's Economic Reconstruction and Recovery Plan
- Implementation of the action plans should ensure a
 just transition tackling gender equality and social
 inclusion, addressing the triple challenge of poverty,
 inequality and unemployment.
- Stronger partnerships will be built between Government, the private sector and civil society by creating an enabling environment
- Implementation should drive international partnerships while protecting national interest
- South African should be rebranded as a destination for sustainable investment incorporating Environmental, Social and Governance principles





VISION 2050 – A WELL ESTABLISHED NEW SUSTAINABLE GREEN HYDROGEN INDUSTRY FOR SOUTH AFRICA





Here is the link to download the GHCS: https://idc.co.za/key-policies/
Please submit any comments or queries by 31 March 2023 to https://idc.co.za/key-policies/